

AUSTINTOWN TOWNSHIP

Mahoning County, Ohio

TRUSTEES

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ADMINISTRATOR

ATTY. MICHAEL B. DOCKRY

June 12, 2014

GeoStar Consulting Co.
23 S. Lisbon St., Suite J
Canfield, Ohio 44406

To Whom It May Concern:

Engaging with GeoStar Professionals has been a success story for Austintown Township.

GeoStar found billing errors in our natural gas invoices that resulted in the Township receiving refunds of \$1,255. They also leveraged our trash needs with the trash needs of other organizations thereby obtaining almost a 25% reduction in our trash costs. They are currently working on finding us more savings in other areas.

Furthermore, their review of some of our recurring expenses also led to the discovery of unfavorable language in our trash and copier contracts and they were able to negotiate more favorable terms for the Township.

Finally, GeoStar assisted the Township in successfully completing energy efficient lighting upgrades in our largest building. **We had received other proposals in the past but the Board of Trustees decided the ROI was too long to proceed with the projects. GeoStar came up with a lighting upgrade with an ROI of less than half of the prior proposals.**

Austintown Township looks forward to a lasting engagement with GeoStar Professionals.

I have no problem recommending GeoStar Professionals' program to any organization that has the goal of cutting overhead expenses.

Michael Dockry,

Township Administrator

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