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March 3, 2015

GeoStar Consulting  
23 S. Lisbon St, Suite J  
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To Whom It May Concern,

Our engagement with GeoStar Professionals has been a resounding success for The United Way of Youngstown and the Mahoning Valley. GeoStar was able to reduce our monthly expense by at least 50% for cellular, trash removal, and internet. Further GeoStar was instrumental in The United Way procuring a new vendor for security and monitoring.

The United Way made it clear to GeoStar that our preference would be to retain certain vendors. GeoStar lived up to their word that they are vendor agnostic and despite not having the ability to move our services to another vendor was still able to achieve price reductions on our behalf.

The United Way looks forward to future savings as well, coordinated by GeoStar, once some existing contracts either expire or are deemed ready for renegotiation. Our partnership with GeoStar has benefitted us greatly and I would highly encourage any organization to follow in our footsteps.

Best Regards,

A handwritten signature in black ink, appearing to read "Bob Hannon".

Bob Hannon  
President

**THE POWER OF YOUR COLLECTIVE ACTION** + **UNITED WAY'S EXPERTISE & EXPERIENCE** = **REAL IMPACT AND MEASURABLE RESULTS**